



IZMIR ORGANIC FOOD CLUSTER

PRESENTATION PLAN

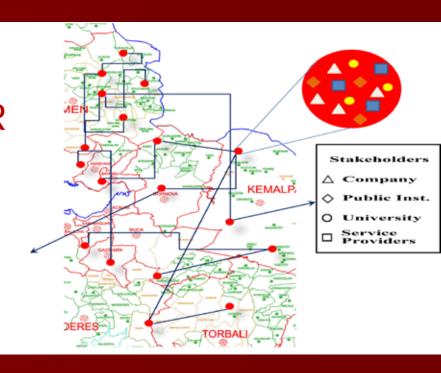
- Briefly Aegean Exporters' Associations
- Izmir Organic Food Cluster
- Questions and Answers





Aegean Exporters' Associations Pioneer Business Support Organization For Internationalization and Innovation

AEGEAN EXPORTERS'
ASSOCIATIONS ARE CLUSTER
ORGANIZATIONS THAT AIMS
TO DELIVER SUPPORT FOR
INTERNATIONALIZATION
AND INNOVATION.



14 CLUSTERS

MORE THAN 7000 MEMBERS

EXPORTING 210 COUNTRIES

11 BILLION \$ EXPORT VOLUME

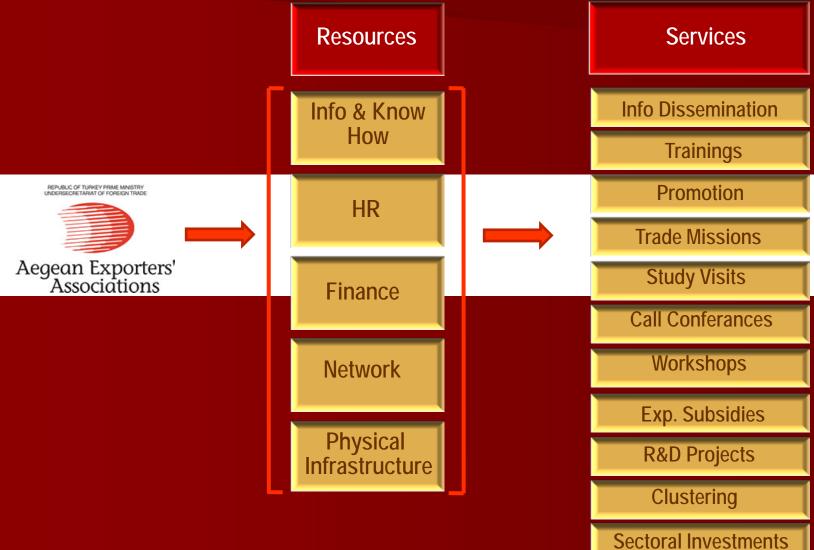
OUR BUSINESS

Supplying resources for our members to stimulate exports.



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JOINT INITIATIVES











MULTIPLIER EFFEC1

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12 INDUSTRIAL CLUSTERS















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CoordinatorExporterAssociation

-Member of MARA Organic Steering Committee

Member of IFOAM





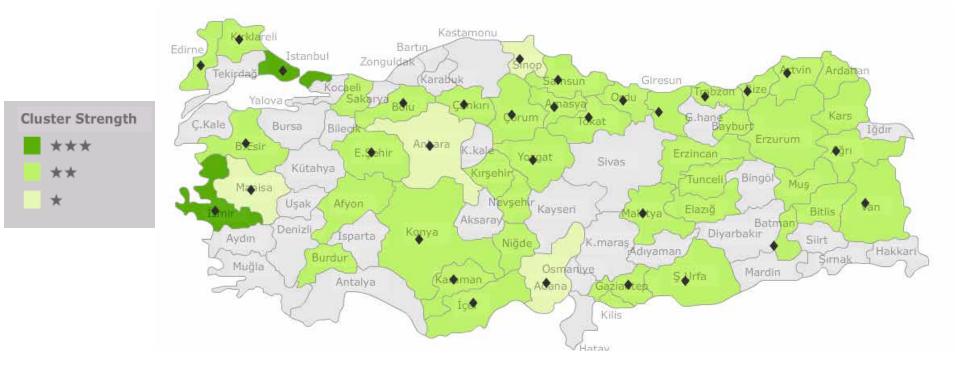




PROUD **PPART**

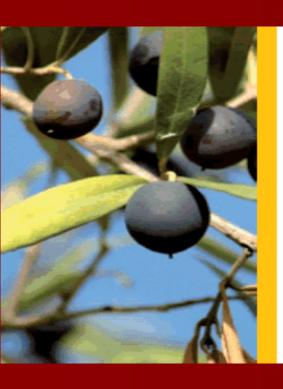


CLUSTER STRENGTS OF AGRICULTURAL PRODUCTS AND PROCESSED FOOD INDUSTRY IN TURKEY





HOW WE STARTED?



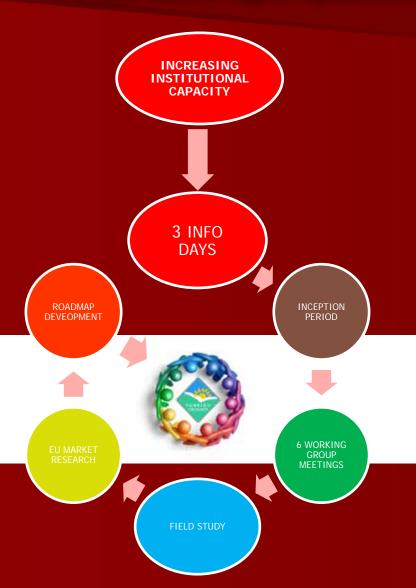




A Roadmap for Izmir Organic Food Cluster

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norkey

WORKING GROUP





STRATEGY DESIGN ROAD MAP DEVELOPMENT



VISION OF IZMIR ORGANIC

Izmir is a respected and competitive supplier of organic produce and foods.





MISSION OF IZMIR ORGANIC FOOD CLUSTER

Undertake the transition from producing basic commodities to supplying sophisticated domestic consumers with branded organic products.





KEY SUCCESS FACTORS





WE ARE MOVING STEP BY STEP



RESULTS?



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FARM2FORK
FOOD
TRACEABILITY
INFRASTRUCTURE





ECOLOGY İzmir EXHIBITION



ULUSAL VE ULUSLARARASI FUARLARA KATILIM

Aktivite Tanuni: Fini lara Kamo paronajinda ve "Joun) Organik" mian kapsamuda kafilimin saglanmasi. Limit ovelinda perçekleşin beces. Organik ruamun desekleminesi

Chridecek Sorum: Tienter amenang oluşmunluğu



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4"INTERNATIONAL CONFERENCE



Welcome to Ecology Izmir B2B Matchmaking Platform



MEET YOUR FUTURE PARTNERS FOR BUSINESS AND TECHNOLOGY!

- 14th April 2012 -

Ecology Izmir 2012 offers you an extensive range of organic products, plus everything worth knowing about agricultural and marketing supplies. This year, Ecology Izmir 2012 is welcoming "4th International conference on the organic sector development in Central/Eastern European and Central Asian countries" which will be organized simultaneously for the first time.

Besides the organic fair and conference the host organization of Ecology Izmir 2012; ETO-Association of Organic Products Organization, is organizing the Ecology Izmir B2B Meeting Event in partnership with Aegean Exporters' Associations and Inter-Cluster Organics in order to gather all organic stakeholders and provide opportunity to meet other stakeholders, build new trade and technology partnerships and more.

ECOLOGY İzmir B2B MATCHING 2012

About the	e Event
. Welcome	
. Welcome	
. Information	
Participants Of The Event	
. List Of All Companies	
. Search Company Profile	
. Search Co	impany Prome
How to Participate	
. Registration	
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CERTIFIED ORGANIC MARKET İZMİR

DENETİMLİ PAZAR YERİNİN OLUŞTURULMASI

Aktivite Tanımı: İstanbul Şişli, Bursa Nilüfer, Antalya Camlı Piramit ve Ankara Çankaya organik açık pazarlarından sonra ilk İzmir organik açık pazarının kurulması

Çözülecek Sorun: Ticaret zincirinin oluşturulması, küçük miktarlarda teslimat

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BIOFACH MATCHMAKING EVENT





EŞLEŞTİRME PROGRAMLARI DÜZENLENMESİ

Aktivite Tanımı: Hedef olarak belirlenen ülke ve sektörlerden iş adamlarının katılımı ile eşleştirme ve ticaret heyeti programları düzenlenmesi.

Côzülecek Sorun: Ticaret zincirinin oluşturulması.

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Registration for Stakeholders

You can register your company/organization to be a member of the InterClustering Platform. Please choose the most convenient form describing your core business.

















University

Research Institution

Farmer / Producer



Registration for Assisting Organizations

You can register here if you are a cluster organization, network organization, association, producer organization, chamber of commerce / industry.



- Cluster Organization
- Network Organization
- Association
- · Producer Organization
- Chamber of Commerce / Industry





















Developing European Inter-Cluster Alliance for Organic **Agriculture**





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CLUSTERING IN ORGANIC AGRICULTURE CONFERENCE

16th February 2012 Thursday 10:00 - 10:45 | Helsinki Room

European Inter-Cluster Organic Alliance invites you to "Clustering in Organic Agriculture Conference" to be informed about the benefits of clustering and European Inter-Cluster Alliance for Organic Agriculture.

Moderation: Ekin Taskin, Coordinator - European Inter-Cluster Organic Alliance

Presentations

Gerald A. Herrmann,

Director - Organic Services GmbH, Germany

Atila Ertem,

Chairman - Association of Organic Agriculture Organization, Turkey

Nicolas Bertrand,

Director - Organics Cluster in Rhone-Alpes, France

Ekin Taskin,

Coordinator – European Inter -Cluster Organic Alliance



Subjects

Organic Clusters and Successful Clustering Activities for Organic Agriculture in Europe

Izmir Organic Cluster, A Success Story from Turkey

Organics Cluster in Rhone Alpes, A Success Story from France

New Networking Platform for Organic Players: European Inter-Cluster Alliance for Organic Agriculture





















ORGANIC AGRICULTURE in TURKEY and COLLABORATION OPPORTUNITIES CONFERENCE

16th February 2012 Thursday

10:45 - 11:30 | Helsinki Room

Aegean Exporters' Associations invites you the "Organic Agriculture in Turkey and Collaboration Opportunities Conference" to be informed about the new market trends, activities, trade and collaboration opportunities and regulations in Turkey and to access Turkish organic market information.

Moderation: Ekin Taskin, Coordinator - European Inter-Cluster Organic Alliance

Presentations

Vildan Karaarslan,

Head of Organic Agriculture Department - Ministry of Food, Agriculture and Livestock, Turkey

Eda Zorlu,

Expert - Ministry of EU Affairs, Turkey

Prof. Dr. Uygun Aksoy,

Ege University, Faculty of Agriculture, Department of Horticulture, Turkey



Activities for Developing Organic Agriculture in Turkey

Importance of Organic Agriculture in Turkey in the EU Accession Period

Organic Agriculture / Production and Development Trends in Turkey





















Increasing International Competitiveness of Organic Industry





TECHNICAL SUPPORT PROGRAM FOR:

- INSTITUTIONALIZATION, RE-ORGANIZATION
- COST REDUCTION
- SUPPLY CHAIN OPTIMIZATION
- MARKETING AND SALES

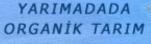
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Sosyo-Ekonomik kalkınmada sürdürülebilir bir örnek: YARIMADADA ORGANIK TARIM PROJESI









Yücel Tonguç İlköğretim Okulu - Urla



Yücel Tonguç İlköğretim Okulu - Urla



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SUPPLY CHAIN AND PRODUCTION



FURTHER INTERVENTION IS REQUIRED



Fields of action

- Improving the know-how of farmers, processors, exporters, inspectors, laboratories and official authorities in terms of production guidelines, quality management and traceability
- Organisation of events and knowledge transfer activities with participants from all trade levels
- Set-up of a network of demonstration farms throughout Turkey
- Organisation of technical workshops
- Developing and offering a training course for agricultural extension workers
- Optimisation and strengthening of the cooperation between Turkish and German market partners and their respective authorities
- Promotion of frequent, transnational consultations
- Facilitation of a multi-stakeholder dialogue

SUPPORTING ACTIVITY – PRODUCTION AND SUPPLY CHAIN

CLUSTER TARGET – CLUSTER COORDINATION

SUPPORTING ACTIVITY

CLUSTER TARGET – PRODUCTION AND SUPPLY CHAIN

CLUSTER TARGET – PRODUCTION AND SUPPLY CHAIN

CLUSTER TARGET – MARKETING COMMUNICATION

SUPPORTING ACTIVITY - CLUSTER COORDINATION

CLUSTER TARGET – MARKETING COMMUNICATION



QUESTIONS & ANSWERS

THANK YOU

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